

Angelos Athanasakis

Solutions Architect - GenAI & AWS | 12x AWS Certified

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PROFESSIONAL SUMMARY

Sole architect and builder on production Amazon Bedrock and RAG systems for SMB clients in Greece: three live and in daily use, one extended to a second company at the client's request. Own delivery end to end and then operate what I ship, from architecture and Terraform through model selection, evaluation and deployment to roughly 130 CloudWatch alarms and incident response. Build daily with AI coding agents. Career change into AWS and GenAI in 2023 after 15 years in hospitality, six as a hotel General Manager. 12 AWS certifications including both Professionals and three Specialties.

EXPERIENCE

Solutions Architect - GenAI & AWS

LCM Go Cloud

📍 Athens, Greece · Remote

07/2025 - present

(Freelance alongside Blend until 10/2025, then full-time)

- Sole builder and architect on production GenAI systems for 10-15 SMB clients in Greece, primarily retail; three systems live in production, one extended to a second company at the client's request.
- Work directly with the founders and managing directors on scoping, client demos, and delivery reviews.
- Own the full lifecycle, solution design, Terraform, Bedrock/AgentCore agents, model selection and evaluation, deployment, and then operate it: approximately 130 CloudWatch alarms across three live applications, monitoring, patching, and incident response, most incidents resolved within hours.

Cloud Engineer

Blend Technologies

📅 04/2025 - 10/2025 📍 Athens, Greece · Hybrid

- Built the observability and cost-reporting stack across ~100 AWS accounts on a national-scale Landing-Zone platform (see Production Projects).
- Ran hands-on training for 2 colleagues on the multi-account automation bash scripts and cross-account deployment workflows before role transition.
- Stack: Terraform, CloudWatch, AWS Landing Zones, bash automation, GitLab CI/CD.

Junior Cloud Engineer

Trading Point - XM

📅 10/2024 - 02/2025 📍 Athens, Greece · On-site

DevOps Odyssey graduate programme: Kubernetes, GitLab CI/CD and AWS engineering fundamentals, delivered through hands-on labs and two-week sprint projects.

Full-time retraining, AWS and cloud engineering

📅 03/2023 - 10/2024

Left hospitality and retrained full time, eight to ten hours a day. Earned the first eight AWS certifications in this period, including Solutions Architect Professional and Developer Associate.

CORE SKILLS

- GenAI / LLMs: Amazon Bedrock, Bedrock AgentCore, Retrieval-Augmented Generation (RAG), Bedrock Knowledge Bases, embeddings, hybrid search, evaluation, natural-language-to-SQL (POC) · Anthropic Claude, Amazon Nova, Qwen
- AWS: Lambda, DynamoDB, S3, CloudFront, EC2, OpenSearch, EventBridge, VPC (private subnets, gateway & interface endpoints), client VPN, IAM, CloudWatch, Landing Zones, Control Tower, cost optimisation & observability tooling
- Infrastructure & DevOps: Terraform (IaC), Git, GitLab CI/CD, multi-account bash automation, Kubernetes
- Delivery: client scoping, solution design, technical training, sole delivery
- AI-assisted engineering: Claude Code daily for production delivery, agentic workflows, MCP (evaluated, not adopted)

PRODUCTION PROJECTS

Product-Catalog Sales Assistant • Live in production

RAG assistant over ~100 manufacturer catalogues and 50–60 spreadsheets covering ~150,000 SKUs (bidets, kitchenware, and full home-renovation catalogue). Fully serverless: page-level vision extraction, hybrid retrieval over Bedrock Knowledge Bases and DynamoDB, every answer citing its source catalogue page. Sales staff query in natural language mid-conversation and surface alternatives they would not have had time to look up manually; the client manages their own corpus from the interface.

HR CV Ingestion & Candidate Matching • Live - in daily use since Feb 2026

End-to-end RAG assistant over 1,000 CVs combined with the client's own role descriptions. Retrieval agent cross-matches candidates against specific open positions. Cut candidate search from hours of manual + Excel review to minutes. Agent explains why each candidate surfaced and cites the CVs behind every answer. Deployed in a private subnet reachable only over the client's VPN, serverless components via VPC endpoints; ~10 concurrent users.

Accounting Manuals Assistant • Live - in daily use since Feb 2026

RAG assistant over 400–500 pages of internal accounting manuals, giving 5–10 finance staff instant natural-language answers over policy content. Delivered as part of the same engagement above. Client subsequently requested extension to a second company within their group, using an entirely separate document corpus.

AWS Observability Stack • National-scale public sector platform (May 2025 – Sep 2025)

Reporting, dashboards, and dynamic CloudWatch alarm provisioning across ~100 AWS accounts on a national-scale Landing-Zone platform. EventBridge-triggered Lambda automatically attached 4–6 utilisation and network alarms to every compute resource launched in any account, making monitoring coverage a property of the platform rather than a manual step nobody remembers. Daily consumption reporting delivered into the project supervisors' Slack channel.

PRIOR CAREER - HOSPITALITY (2007 - 2023)

15 years across front office, night audit, and general-management roles at 4★-5★ properties in Athens and Paphos. Highlights:

- General Manager, *Inoh Hotel Athens* - 2010-2015: led operations and a team of 9 for ~6 years at a boutique Athens hotel.
- Night Auditor, *Elysium Beach Hotel Paphos* - 2019-2020: overnight operations for a landmark 5★, 300-room resort in Cyprus.
- Foundation of high-pressure decision-making, customer-facing communication, and operational ownership - now applied to solo client delivery in GenAI consulting.

CERTIFICATIONS

AWS (12): Solutions Architect Professional • DevOps Engineer Professional • Machine Learning,

Advanced Networking and Security Specialties • Data Engineer, ML Engineer, SysOps, Solutions

Architect, Developer Associates • AI Practitioner • Cloud Practitioner

EDUCATION

IEK Delta - Post-Secondary Diploma, Thermohydraulic Facilities, 2009 -2011

LANGUAGES

English	C2	Greek	Native
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